

Find it and fix it **before someone else finds it.**

Continuous vulnerability management across endpoints and the network.

A scan report is not a program. BCS365 runs continuous discovery, prioritizes what actually matters in the customer's environment, and drives remediation to closure rather than handing over a PDF of findings.

THE CUSTOMER PROBLEM

- Scans get run once a year for an audit and the findings are never closed.
- The customer has no way to tell a critical exposure from noise, so nothing gets prioritized.
- Patching happens for workstations but not for firmware, appliances, or third party software.

WHAT BCS365 DELIVERS

- EVMDR: endpoint vulnerability management
- NVM: internal and external network scanning
- Continuous discovery, not point in time scans
- Risk based prioritization for the real environment
- Tracked remediation with ownership and due dates
- Third party and firmware patch coverage
- Executive and technical reporting
- Evidence packages for auditors and insurers

WHY IT MATTERS TO YOU

Recurring, not project

Replaces an annual scan with a monthly line the customer sees value in.

Reduces escalations

Fewer unpatched exposures means fewer incidents landing back on you.

Leads to more

Findings almost always surface managed IT and MDR opportunities.

SIGNALS TO LISTEN FOR

- "We ran a scan last year and never did anything with it."
- "Our insurer wants evidence that we patch."
- "We are not sure what is even on our network anymore."

HOW TO BRING US IN

- Send the name and one sentence of context to your BCS365 contact
- Take 15 minutes on an opportunity huddle to confirm fit
- We join your customer call and run discovery. You lead it
- Register through AVANT as usual. Nothing commercial changes

DELIVERY MODELS AND CREDENTIALS

- Fully managed
- Co-managed
- Staff augmentation
- Project services
- 24/7/365 U.S. based NOC and SOC
- ISO/IEC 27001:2022 certified

The fastest qualification question: ask when the customer last closed out a vulnerability finding, not when they last ran a scan.

Capability summary only. Exact services, coverage, responsibilities, and commercial terms are opportunity specific and governed by the executed MSA and CFS.
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Vulnerability Management

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