

Replace security uncertainty with a clear roadmap.

A structured assessment that turns unknowns into an executive ready plan.

Deals stall when nobody can say how exposed the customer actually is. A structured security risk assessment converts that uncertainty into a prioritized, costed roadmap the customer's leadership can act on, and gives the Trusted Advisor a concrete next step.

THE CUSTOMER PROBLEM

- Leadership is being asked about risk and is answering with opinion rather than evidence.
- The customer has controls in places, but no map of where the real gaps are.
- Security spend is reactive, driven by whatever the last incident or questionnaire raised.

WHAT BCS365 DELIVERS

- Environment discovery and asset inventory
- Control review mapped to the customer's framework
- Identity, endpoint, network, and cloud posture review
- Backup and recovery validation
- Vulnerability and exposure analysis
- Prioritized findings with business impact
- Costed, sequenced remediation roadmap
- Executive readout the customer can take to a board

WHY IT MATTERS TO YOU

Qualifies fast

The findings tell you and the customer whether there is a real opportunity.

Creates urgency

A written gap list is harder to defer than a verbal concern.

Builds the scope

The roadmap becomes the managed services proposal that follows it.

SIGNALS TO LISTEN FOR

- "We think we are fine but nobody has actually checked."
- "The board asked what our cyber risk is."
- "We need to know what we would have to fix to pass an audit."

HOW TO BRING US IN

- Send the name and one sentence of context to your BCS365 contact
- Take 15 minutes on an opportunity huddle to confirm fit
- We join your customer call and run discovery. You lead it
- Register through AVANT as usual. Nothing commercial changes

DELIVERY MODELS AND CREDENTIALS

- Fully managed
- Co-managed
- Staff augmentation
- Project services
- 24/7/365 U.S. based NOC and SOC
- ISO/IEC 27001:2022 certified

The assessment is a discovery engagement, not a giveaway. Scope, duration, and commercial terms are agreed up front with you before it is offered to the customer.

Capability summary only. Exact services, coverage, responsibilities, and commercial terms are opportunity specific and governed by the executed MSA and CFS.
BCS CallProcessing, LLC dba BCS365.

Chris McCarthy

Senior Sales Executive, BCS365

cmccarthy@BCS365.com | 859-222-7689

BCS365.com/partners-avant

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