

Uninterrupted access to client data and systems.

Technology support for firms whose product is their people and their files.

Professional services firms bill by the hour, work from anywhere, and hold client data that their clients have contractual opinions about. BCS365 keeps that access secure, available, and defensible.

WHAT THESE ORGANIZATIONS ARE UP AGAINST

- Downtime is directly billable time lost, with no way to recover it.
- Client engagement letters now carry security and data handling obligations.
- Staff work from anywhere on a mix of managed and unmanaged devices.

WHAT BCS365 DELIVERS

- 24/7/365 service desk for a distributed workforce
- Microsoft 365, Teams, and SharePoint operations
- Identity governance and conditional access
- Intune device management for remote staff
- Endpoint data loss protection for client files
- Email security and phishing resilience
- Backup, retention, and rapid restore
- Secure onboarding and offboarding at scale

STANDARDS AND FRAMEWORKS WE WORK TO

- SOC 2 Type II
- HIPAA where applicable
- ISO 27001
- GLBA where applicable
- Client contractual security terms
- NIST CSF

WHY IT MATTERS TO YOU

Billable hour math

Downtime converts directly into lost revenue, which makes the case easy.

Contract driven

Client security terms create requirements with real deadlines behind them.

High churn risk elsewhere

These firms leave providers who cannot support remote work properly.

SIGNALS TO LISTEN FOR

- "Our client engagement letters now include security requirements."
- "Half our people work from home on their own laptops."
- "When email goes down, we stop billing."

HOW TO BRING US IN

- Send the name and one sentence of context to your BCS365 contact
- Take 15 minutes on an opportunity huddle to confirm fit
- We join your customer call and run discovery. You lead it
- Register through AVANT as usual. Nothing commercial changes

Onboarding and offboarding is the everyday pain point in this vertical. It is small, visible, and opens the door to the full identity and device conversation.

Capability summary only. Exact services, coverage, responsibilities, and commercial terms are opportunity specific and governed by the executed MSA and CFS.
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Professional Services

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