

24/7 detection and response, from our own SOC.

Security tools the customer already owns, turned into an operating program.

Most mid market customers have bought security tools. Very few have anyone watching them at 2am. BCS365 MDR combines the tooling with a staffed, U.S. based SOC and a defined path from alert to containment to recovery.

THE CUSTOMER PROBLEM

- Alerts fire into a console nobody is watching outside business hours.
- Cyber insurance renewals and customer questionnaires now ask for controls the internal team cannot staff.
- When something does happen, there is no agreed response plan and no named person to call.

WHAT BCS365 DELIVERS

- EMDR: endpoint detection and response
- ITDR: identity threat detection for M365 and Entra ID
- Email, network, and cloud security monitoring
- 24/7/365 SOC triage, investigation, and escalation
- Defined containment and response authority
- Incident response, forensics, and recovery
- Security reporting the customer can show an auditor
- Awareness training and phishing simulation

WHY IT MATTERS TO YOU

Predictable MRR

Security monitoring is a recurring line, not a one time project sale.

Unblocks deals

Documented controls are often what a stalled enterprise deal is actually waiting on.

Expands the account

MDR opens the door to vulnerability management, vCISO, and full managed IT.

SIGNALS TO LISTEN FOR

- "Cyber insurance is asking questions we cannot answer."
- "We just failed a customer security questionnaire."
- "We bought the tools but nobody is watching them."

HOW TO BRING US IN

- Send the name and one sentence of context to your BCS365 contact
- Take 15 minutes on an opportunity huddle to confirm fit
- We join your customer call and run discovery. You lead it
- Register through AVANT as usual. Nothing commercial changes

DELIVERY MODELS AND CREDENTIALS

- Fully managed
- Co-managed
- Staff augmentation
- Project services
- 24/7/365 U.S. based NOC and SOC
- ISO/IEC 27001:2022 certified

BCS365 is ISO/IEC 27001:2022 certified, so the controls conversation is not theoretical. The customer is buying from a provider already audited against the standard they are being asked to meet.

Capability summary only. Exact services, coverage, responsibilities, and commercial terms are opportunity specific and governed by the executed MSA and CFS.
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