

Identity is the new perimeter. Watch it accordingly.

ITDR for Microsoft 365 and Entra ID, monitored by our SOC.

Most breaches now start with a valid credential, not malware. Endpoint tooling does not see a legitimate login from an illegitimate person. ITDR watches the identity layer where the compromise actually begins.

THE CUSTOMER PROBLEM

- Attackers log in with valid credentials, so nothing on the endpoint looks wrong.
- MFA fatigue, token theft, and consent phishing bypass controls the customer believes are sufficient.
- Nobody reviews privileged role changes, legacy authentication, or risky sign in patterns.

WHAT BCS365 DELIVERS

- Continuous monitoring of Microsoft 365 and Entra ID
- Risky sign in, impossible travel, and token anomaly detection
- Privileged role and permission change alerting
- Consent and OAuth application abuse detection
- MFA and conditional access policy monitoring
- SOC triage with defined response actions
- Account containment and forced credential reset
- Identity posture reporting for audits and insurers

WHY IT MATTERS TO YOU

Fast to attach

Cloud delivered, no hardware, and it lands on top of the M365 estate they already have.

Insurance relevant

Identity controls are near the top of every current carrier questionnaire.

Natural follow on

ITDR almost always leads into MDR, vulnerability management, and managed IT.

SIGNALS TO LISTEN FOR

- "We are moving to Microsoft 365 and nobody really owns it."
- "Someone in finance nearly wired money to a spoofed vendor."
- "We are not sure who has admin rights in our tenant."

HOW TO BRING US IN

- Send the name and one sentence of context to your BCS365 contact
- Take 15 minutes on an opportunity huddle to confirm fit
- We join your customer call and run discovery. You lead it
- Register through AVANT as usual. Nothing commercial changes

DELIVERY MODELS AND CREDENTIALS

- Fully managed
- Co-managed
- Staff augmentation
- Project services
- 24/7/365 U.S. based NOC and SOC
- ISO/IEC 27001:2022 certified

ITDR is one of the fastest opportunities to qualify in a Microsoft 365 account. If the customer has a tenant, the conversation is relevant.

Capability summary only. Exact services, coverage, responsibilities, and commercial terms are opportunity specific and governed by the executed MSA and CFS.
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