

Know where the data goes before it leaves.

Endpoint data loss protection that closes deals stuck on data handling.

Customers in regulated and client facing industries are increasingly asked to prove they control where sensitive data goes. Endpoint data loss protection gives them visibility and enforcement at the point where data actually walks out the door.

THE CUSTOMER PROBLEM

- Sensitive files move to personal cloud storage, USB drives, and personal email with no visibility.
- Departing employees take client lists, drawings, or records, and nobody knows until later.
- The customer cannot answer a contractual data handling question with anything other than a policy document.

WHAT BCS365 DELIVERS

- Discovery and classification of sensitive data at rest
- Monitoring of removable media, cloud upload, and email
- Policy based blocking, warning, or logging
- Alerting on high risk user activity
- Departing employee activity monitoring
- Evidence and reporting for audits and contracts
- Tuning to reduce false positives over time
- SOC review of high severity events

WHY IT MATTERS TO YOU

Contract unblocker

Often the specific control an enterprise customer is demanding before signing.

Quiet differentiator

Very few mid market providers offer this as a managed service.

Adds to a security stack

Pairs naturally with MDR and ITDR in one security conversation.

SIGNALS TO LISTEN FOR

- "A client is asking how we control where their data goes."
- "We had someone leave and take files with them."
- "We cannot use USB drives but we cannot prove it either."

HOW TO BRING US IN

- Send the name and one sentence of context to your BCS365 contact
- Take 15 minutes on an opportunity huddle to confirm fit
- We join your customer call and run discovery. You lead it
- Register through AVANT as usual. Nothing commercial changes

DELIVERY MODELS AND CREDENTIALS

- Fully managed
- Co-managed
- Staff augmentation
- Project services
- 24/7/365 U.S. based NOC and SOC
- ISO/IEC 27001:2022 certified

Start the conversation with the customer's own contractual obligations. The requirement is usually already written into an agreement they have signed.

Capability summary only. Exact services, coverage, responsibilities, and commercial terms are opportunity specific and governed by the executed MSA and CFS.
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