

A trust first engagement model.

You lead the relationship. We bring the delivery depth.

No portal to learn, no certification to earn, and no minimum commitment. One credible operational signal is enough to start. Deal registration, paper, and commissions all run through AVANT, and nothing about that changes.

THE SIX STEPS

01 Signal One operational signal from the account.	02 Huddle 15 minutes to validate fit and next question.	03 Discover A joint customer call. You lead it.	04 Design Scope, operating model, and economics.	05 Close We present together, clean handoff.	06 Operate Delivery, reporting, joint expansion.
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WHO OWNS WHAT

You own	The customer relationship and the trust behind it. The introduction and the deal registration. Commercial alignment and the expansion conversation. A seat at the table for as long as you want it.
BCS365 owns	Technical qualification, discovery, and design. The proposal, the pricing, and the paperwork. Delivery, support, escalation, and the SLA. Reporting and the outcome we put in writing.

OUR GUARDRAILS

No surprise outreach	We coordinate before any contact with your customer, including expansion conversations.
Transparent roles	Roles are agreed before every customer interaction, so nobody is guessing on the call.
Customer ownership protected	The relationship stays yours. We are the delivery extension, not a competing seller.
Joint expansion planning	Growth in the account is planned together, never pursued around you.

Bring us the signal. You do not need a technical scope, a budget, or a qualified opportunity to start the conversation.

Capability summary only. Exact services, coverage, responsibilities, and commercial terms are opportunity specific and governed by the executed MSA and CFS.
BCS CallProcessing, LLC dba BCS365.

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Embrace Modern IT.